MILEN MARKOV, PhD

+359 (02) 8195-438 • milen.markov@unwe.bg

EDUCATION UNIVERSITY OF NATIONAL AND WORLD ECONOMY Sofia, Bulgaria PhD, Dissertation thesis: Cost-benefit analysis of road traffic safety, Value of statistical life May 2018 Master of International Business, Concentrations: International Project Management, PMBOK, PRINCE2 August 2015 Bachelor of Business Administration, Finance, Banking December 2003 EMORY UNIVERSITY, GOIZUETA BUSINESS SCHOOL Atlanta, USA Master of Business Administration May 2013 Business Strategy, Financial Reporting and Performance Analysis, Data and Decision Analytics UNIVERSITY OF ECONOMICS AND BUSINESS ADMINISTRATION Vienna. Austria Master of Business Administration (semestrial), Finance, Insurance June 2006 WORK EXPERIENCE UNIVERSITY OF NATIONAL AND WORLD ECONOMY Sofia, Bulgaria Director, International Affairs Directorate since August 2024 Planning, implementing and controlling the international affairs of the university • Managing the International Cooperation and Projects Division, the Mobilities Division and the Foreign Students Division • Assisting in the implementation of the Internationalization strategy of the university • Participating in international and national scientific projects, university campaigns and initiatives as researcher, expert and lecturer • Participating in scientific conferences, round tables, discussion forums etc. Assistant Professor, Finance and Accounting Faculty, Financial Control Department since September 2024 • Lecturer STATE AGENCY ROAD SAFETY Sofia, Bulgaria Central government agency since May 2019 State expert, Department "Strategies, analysis and evaluation" Planning and implementing state policy of road traffic safety • Developed the Bulgarian National Road traffic safety strategy (2021-2030) and its Action plans Developed Road safety risk model for the Bulgarian streets and roads network • Member of interinstitutional work groups including on planning the new strategic Bulgarian road network • Participating in international and national research projects and initiatives as national coordinator and lecturer Chair of Technical committee for accreditation "Authorities for certification of management systems" of the Bulgarian Accreditation Service, accrediting authorities, which implement ISO Management Systems Member of CARE work group of the European Commission for reporting of road traffic accidents and injuries National focal person for Bulgaria for the WHO 5.th Global Status Report on Road Safety • National coordinator for EU financed BASELINE project and TRENDLINE project on measuring key performance • indicators in the field of road safety • National delegation lead at the 4.th High-level meeting of the UN General Assembly on global road safety • Research panelist for Bulgaria for the PIN Reports series of the European Transport Security Council Subject matter contributor to the International Transport Forum Report "Using Safety Performance Indicators to Improve Road Safety: The case of Korea" • Participating in scientific conferences, round tables and media UNIVERSITY OF NATIONAL AND WORLD ECONOMY Sofia, Bulgaria Finance and Accounting Faculty, Department "Financial Control" since September 2018

Assistant professor (on honorar)

• Taught Courses: Taxation and tax control, Financial Control Foundations

SOFIA CITY COURT

Forensic accountant, registration ID# 83874

Developing financial, accounting, banking and economic forensic reports for the National Investigation Service, General Directorate National Police of the Ministry of Interior and the Specialized Prosecution Office on criminal

Sofia, Bulgaria since March 2018

investigations, opened for violations of the Accounting Law, Code of Tax and Social Security Procedures, VAT Law, Corporate Income Tax Law, Anti-Money Laundering Measures Act and others

TECHNOEXPORTSTROY EAD

International construction contractor and consultant

Member of the board

Strategic project management and project finance in construction of civil works

- Managed the start up of our business arms in Russia and the Sultanate of Oman
- Delivered monthly overall risks and opportunities progress reports to the shareholders •
- Managed international relations with strategic partners from Europe, Russia, the Middle East and USA

GENERAL ELECTRIC

Industrial conglomerate

Project consultant for GE Energy

"Gas pipeline network of China: Strategic Insights & Voice of Customer"

• Helped create a full scale market development strategy for natural gas pipelines compressor stations

CIBANK AD

Commercial bank

Asset manager, Assets for Sale Department

Risk management of distressed real estate assets

- Helped establish the Asset management department dealing with legal and business due-diligence of distressed assets •
- Member of the Legacy bad debt committee and the Investment committee in the bank •
- Assessed and defined risk profiles of distressed real estate assets and projects, developed sell or hold strategies •

STRABAG S.E.

Multinational construction conglomerate

Commercial team manager, Expansion and New Markets

Commercial lead for infrastructure projects and expansion of the transport infrastructure arm of the company

- Managed transport infrastructure projects in business area West •
- Supervised asphalt mix production for Bulgaria, Sofia mixing plants •
- Developed Business Areas East with asphalt mixing plant in Burgas •
- Prepared operating and valuation models of prospectus company takeovers and participated in strategic expansion efforts of the company in Bulgaria

ADDITIONAL DATA

- Fluent: Bulgarian, German, English and Russian; Basic: Spanish
- Road traffic safety practitioner, International Road Federation, 2020
- Driver's license B, Skipper of seagoing vessel up to 40 GT
- Fulbright scholarship to Emory University, 2010 •
- Most notable publications:

1. European Toll Service in Bulgaria, Economic and Social Alternatives, №4/2017

2. Cost-Benefit Analysis for Evaluating Public Measures and Methods for Raising Road Traffic Safety, Automobile. Road. Infrastructure, №1/2018

- Most notable road infrastructure construction projects:
 - 1. Transit Roads III, LOT4, Motorway A2
 - 2. Sofia International Airport, LOTB1, Taxiways and aircraft stands
 - 3. Administrative and warehouse base, REHAU, Sofia Circle Road
 - 4. Parking facility, Nestle, Sofia
 - 5. Main road to Water treatment plant, Montana
 - 6. Development and upkeep of Marine park, Burgas
- Software: MS Office, MS Power BI Desktop, SAP Business Objects, SAP ERP, IBM AS/400, IBM SPSS, GIS Cloud

Vienna, Austria and Sofia, Bulgaria

2006 to 2010

Sofia, Bulgaria 2013 to 2015

Atlanta, USA

2012 to 2013

Sofia, Bulgaria

2010 to 2012